



***"ForNAV totally saved us that week!"***

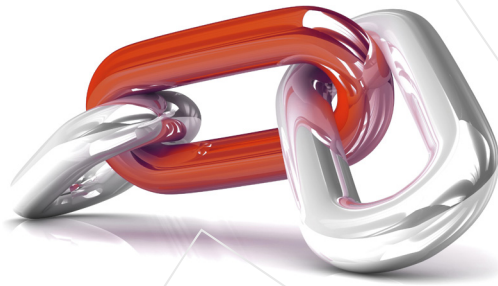
**ForNAV was quick,  
accurate and just worked...**



***"Our reports are heavily modified and complex," explains Niem Thai.***

***"We contacted the team at ForNAV and after a little bit of back and forth, we were able to upgrade all of our reports to NAV 2013 R2. ForNAV totally saved us that week! "***





### Fast and accurate upgrade

Founded in 1993, Tri-Mountain is a leading supplier of corporate identity apparel and has been consistently named as one of the top-20 suppliers in the industry. As a family-run business, Tri-Mountain believes in providing the best quality products and exceptional value and service for its customers.

The small IT department at Tri-Mountain consists of Sr. Software Engineer Niem Thai, and Henry Nguyen, who are no strangers to upgrade headaches. *"Back in May 2015, I was at a different company where consultants helped us upgrade a lot of complex reports using Visual Studio. It was very costly - probably somewhere around 130K USD to 140K USD for about 120 reports. But a few months before go-live, we learned that most of the reports didn't work!"* explains Niem Thai. *"This meant that we spent a ton of hours comparing the old reports with the new reports and trying to fix all the issues. It was a big headache to go through those 120 reports and the cost went up. I wish we had known about ForNAV at that time!"*

The following year, now working at Tri-Mountain and facing another upgrade project, Niem Thai was determined to find a better solution. *"Henry and I spent about 1 ½ years upgrading NAV 3.70B with Advanced WMS, ADCS, ChargeLogic Module, Commission Module, Apparel Module and with heavily modified objects to NAV 2013 R2,"* explains Niem Thai. *"Around 2½ months before go-live, we had everything upgraded - Tables, CodeUnits, Pages, Dataports, Add-ons - everything except for the reports!"*

### Saving money, time, and headaches!

*"ForNAV was quick, accurate and just worked, and it probably saved the company over \$100K,"* says Niem Thai. *"As far as the IT department was concerned, we were just happy that we delivered a complete workable upgraded NAV 2013 R2, on time and well within budget. It saved us a lot of headaches!"*

Accuracy in the reports was really crucial to Tri-Mountain, and Niem Thai was very impressed with what ForNAV could deliver: *"All the reports were accurate down to the last penny. I felt a big sense of relief that I could trust that all the old reports would be fine in the new system. And the layout was an exact match too. I know from past experience that you can't very easily achieve that through Visual Studio!"*

### Product support is crucial

For a small IT department, it is also particularly important to be able to work well together with business partners. Henry Nguyen comments: *"A product is only as good as the support it has, and I am very happy to say that the support from ForNAV is fantastic. The team was very responsive and solutions were delivered quickly. My experience working with the ForNAV team has been second to none."*

Henry Nguyen adds, *"I would recommend ForNAV to others, not just because it makes life a lot easier, but also because the people behind it are professionals who back up their product."*

### Converting quickly

At first, Niem Thai and Henry Nguyen thought that they would only use ForNAV on a temporary basis, during go-live, and then later, when they had more time, they would re-program the reports using Visual Studio. However, they were happy to discover that this was not necessary.

*"We learned that we can use the ForNAV Designer Tools and enhance or modify the reports as we need to. When a new complex report is requested, I can quickly convert it to the new NAV 2013 R2. It's only me and Henry in the IT department here, so the quicker the better,"* concludes Niem Thai.



Founded in 1993, Tri-Mountain is a family-run business and a leading supplier of corporate identity apparel. Their five brands, Tri-Mountain, Tri-Mountain Gold, Tri-Mountain Performance, Lilac Bloom and TMR, offer an unprecedented selection of knit and woven shirts, fleece and outerwear for the promotional, corporate casual, uniform, golf, performance, racing and sporting-goods markets. Tri-Mountain believes in providing the best quality product, exceptional value, and the most attentive service for their customers.

Founded: 1993

Number of employees: 130

Number of ForNAV users: 78

[www.trimountain.com](http://www.trimountain.com)



When it comes to converting, maintaining, and developing reports for Microsoft Dynamics NAV, ForNAV is committed to giving partners and customers the fastest and most straightforward experience. We do this by providing the Reports ForNAV Converter, which enables older reports to run on newer versions of Microsoft Dynamics NAV that require RDLC format. In addition, we also provide the Reports ForNAV Designer, which is a user-friendly tool to create and modify reports in Microsoft Dynamics NAV.

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