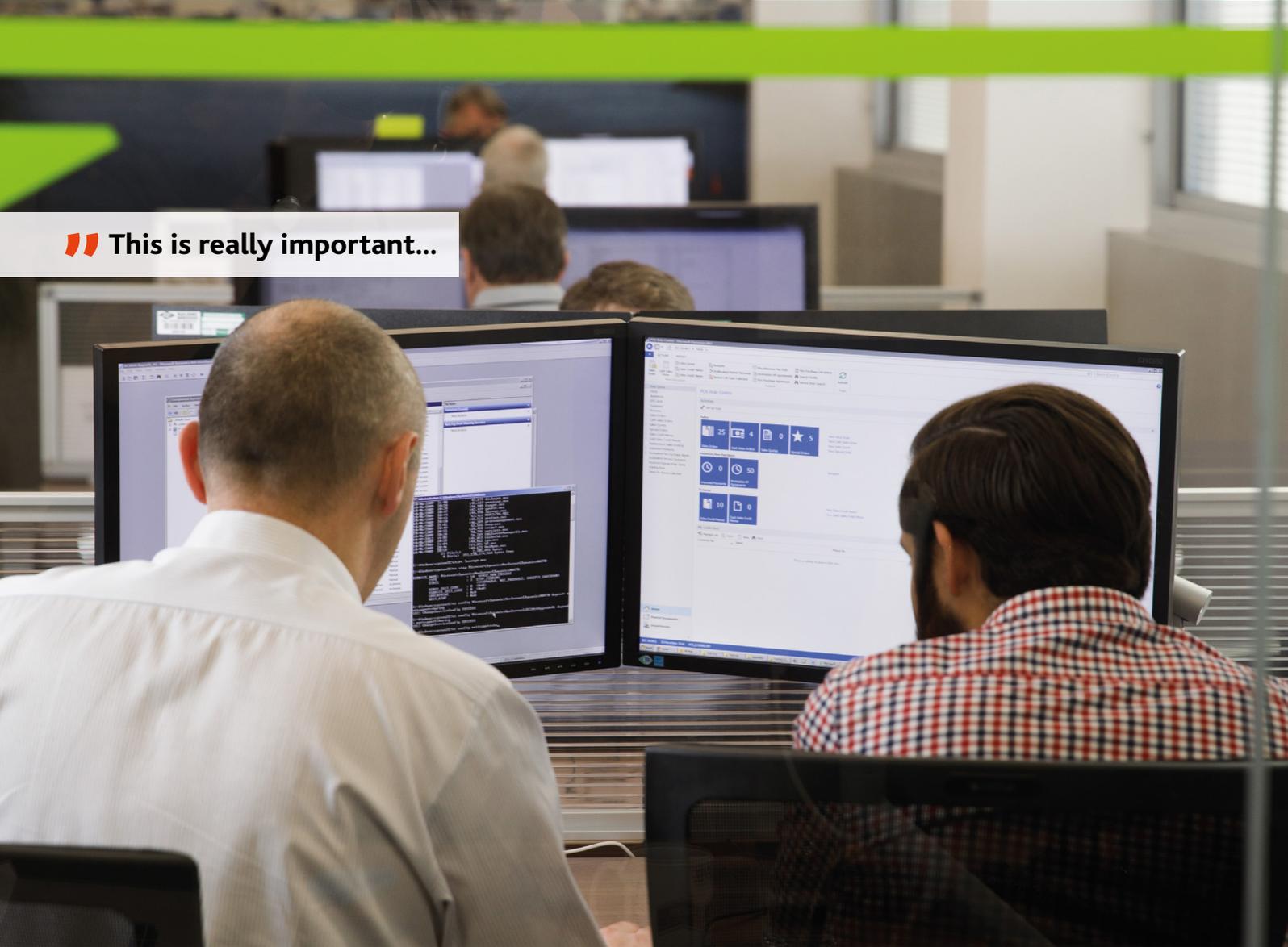




Jendev uses the ForNAV solutions

» This is really important...



"Jendev is the in-house Microsoft Partner of its parent company, Jersey Electricity plc. The firm has several, mainly UK-based utility clients and is currently undertaking a project to upgrade Jersey Electricity from an old version of Dynamics NAV (3.7 Classic with 2009 executables) to 2016 with a 2017 client. ForNAV has played a key role in the upgrade, helping Jendev analyse reports and their usage."





Upgrade project at Jersey Electricity

At the start of the project Jersey Electricity had 1200 reports, all of which Jendev had been monitoring over a period of two years, logging how often each report was being used. In its analysis, Jendev identified that around two thirds, (approximately 800 reports), were still live and needed to be converted. Following extensive research, Jendev determined that the *Reports ForNAV Converter* was the most suitable tool available and suitable for helping with the upgrade process.

The history

When Navision was first launched, Jersey Electricity plc operated an old mainframe system that had come to the end of its useful life and needed to be changed and upgraded. Following extensive analysis, the company decided that Navision was the most appropriate and took the decision not only to use it for themselves, but also to explore possible commercial opportunities. As a result, almost 20 years ago Jendev was formed.

Specialists in utility billing

Jendev specializes in utility billing, offering an affordable and very flexible billing engine that's ideal for their target market of small to medium-sized utilities, many of which are island-based. The company offers two main solutions - Jenworks Billing and Jenworks CRM, with the billing engine being the principal.

Jenworks gives utility companies the benefit of a fully integrated billing engine within Microsoft Dynamics NAV, (formerly Navision), enabling them to use all of the NAV functionality and the billing engine as one system.

"This is really important, because one of the biggest pain points for our clients is the fact that billing engines quite often function as separate software systems, Jenworks Billing solves this problem", says Stuart Murphy, Jendev Business Manager.

A match made in heaven

The majority of Jendev's clients are located in the UK and the Channel Islands. Typically despite clients have complex requirements and appreciate the value for money and flexibility NAV can deliver.

Jendev and ForNAV

ForNAV was recommended to Jendev by an industry source and following a successful trial, a partnership agreement was signed. Stuart Murphy explains, "We chose ForNAV over other available systems partly because the ForNAV's founders are well known in the NAV community and have an excellent reputation. Also a number of other companies similar to us had been using the product. This gave us a lot of confidence".

The most important aspect of Jendev's decision to partner with ForNAV came when they downloaded the test version of *Reports ForNAV Converter* and one of their senior technical people approved it. "Because we could use the test version and verify that it could immediately convert 80% of our reports very quickly, it seemed like a no brainer", said Stuart.

Learning how to manage with the converter

Getting the Converter to work in a client's environment can be challenging because of the need to correctly configure the network. "We did, and still do experience some challenges", said Stuart. "ForNAV is quite easy to use but we still have a lot to learn about it".

Jendev also has to work within Jersey Electricity's security policy, which can make it a challenging place to run the solution at times. However the ForNAV team is always on hand to help as Soren Smith, one of Jendev's senior developers confirms. "I've been in touch with the ForNAV team a number of times and have always received good service and the necessary technical expertise to deal with any difficulties".



Jendev is an established Microsoft Partner wholly owned by Jersey Electricity plc. They help utility companies operate effectively and efficiently by delivering robust, tailored, and flexible IT solutions using Microsoft Dynamics NAV technology.

Founded: 1999
Number of employees: 10
www.jendev.com

Jersey Electricity plc is a vertically integrated power utility dealing in the importation, generation, transmission and distribution of electricity. It is the sole supplier of electricity in Jersey, serving around 50,000 domestic and commercial customers.

Founded: 1926
Number of employees: 330
Number of ForNAV users: 130
www.iec.co.uk



When it comes to converting, maintaining, and developing reports for Microsoft Dynamics NAV, ForNAV is committed to giving partners and customers the fastest and most straightforward experience. We do this by providing the *Reports ForNAV Converter*, which enables older reports to run on newer versions of Microsoft Dynamics NAV that require RDLC format. In addition, we also provide the *Reports ForNAV Designer*, which is a user-friendly tool to create and modify reports in Microsoft Dynamics NAV.

www.fornav.com

